



the fmi blueprint

performance and leadership
development news

A free newsletter from Larry Lucas at the Frontline Management Institute
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July 2008 Issue #2 Please pass on to others who may be interested

This issue contains:

1. fmi's new qualifications
2. fmi team news
3. Bovis Lend Lease Graduation
4. WorkCover Mentor Program 2008
5. fmi client news

As we start the second half of 2008 I wish well for you and your colleagues. At the Frontline Management Institute we have grown substantially this financial year and have launched a new Diploma of Business as well as our Honours programs. Two new trainers have joined our team and we have expanded our client base both in Australia and in China as well as becoming a preferred supplier for QANTAS. I am also pleased that our fmi Communities Program which provides partial scholarships to community and health organisations is growing significantly.



Kindest regards
Larry Lucas

P.S. As always please contact us by email or phone (02 9281 2635) if we can help you in any way or visit our website at www.frontlinemanagementinstitute.com.au for more details.

1. fmi's new qualifications

The Frontline Management Institute have three new qualifications added to our scope and you can now enrol in these or update to these new qualifications. fmi's Diploma of Management is an eight unit program with new units on Manage People Performance and Manage Innovation and Change.



The new Certificate IV in Frontline Management is extended to 10 units including new units on Leadership and Workplace Learning. We also have a new Certificate III in Frontline Management. Details of all our qualifications are available on the website. We have now rewritten all assessments to make them more direct and relevant, we thank those clients who

have worked with us on the drafting of these and given us valuable feedback.

2. fmi team news

fmi welcomes two new trainers to our team. Margaret Johns and John Grigg. We also welcome fmi trainer Mercia Adonis back to Australia from South Africa where she has been living for the past few years.



Margaret Johns has recently delivered an exceptional fmi course in Developing Professional Confidence and Assertiveness. She is a dynamic professional consultant, educator and learning and development specialist with more than 30 years experience in creating and facilitating a broad range of learning initiatives - including 18 years' consulting experience and performance coaching of individuals. She has a Masters in Education and Margaret generates high energy and motivation, with a proven track record in making a difference and embracing change. We are very pleased to welcome her to the fmi team!

Val Markowski has moved to Melbourne earlier this year and now heads up the fmi team in the Melbourne region as well as traveling around Australia for fmi.

3. Bovis Lend Lease Graduation



Congratulations to the Bovis Lend Lease Management Development Program from 2005 who recently graduated.

I was delighted to attend the graduation and participants' presentations this week. Well done to everyone and special thanks to Greg Phillips.



Cristo Viso & Greg Phillips

4. Workcover Mentor Program 2008



We have recently helped WorkCover NSW launch the 2008 Mentor Program for Safety Managers. This has now grown to over a hundred participants and is a very exciting and worthwhile program. Many thanks to Callista Kent for inviting us to participate again this year. We helped by briefing the Mentors on mentoring skills and will be providing ongoing support for this great program. We have also helped the ACT Office of the Safety Commissioner launch a similar program earlier last year.



Steve Windon & Danny Potocki of BLL

5. Other fmi client news

NRMA have now completed the delivery of the Certificate IV in Business (Frontline Management) in both Sydney and the Central Coast. A group is now proceeding to the Diploma conversion program.

QANTAS has selected the Frontline Management Institute as a preferred supplier and we look forward to working with you.

Other recent new fmi clients include Applied Biosystems, CEGOS, CUNO, CISS, Integral Energy, Icebergs, National Archives, Salvation Army, Harry's Café De Wheels (we hope to get paid in their excellent pies!), Macquarie Uni, Seven Network, Westpac, SAI Global, Colonial First, Smith and Nephew, Canteen, St George Bank, Southern Cross University, Mars (confectionary not the planet!), E-bay, Torres Strait Regional Authority, Credit Suisse, Department of Commerce, DADHC, Readers Digest, Carsales.com, Energy Australia, Shinagawa, Railcorp, ING, Tabcorp, Commonwealth Bank and many others. Thanks so much to all our clients, you are great people to work with

Larry Lucas
Director
Frontline Management Institute

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