



the fmi blueprint

performance and leadership
development news

A free newsletter from Larry Lucas at the Frontline Management Institute
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February 2006 Please pass on to others who may be interested.

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1. fmi's 21st birthday year

This is a significant year for fmi as we celebrate the 21st birthday of our parent organisation, Network One Communications. Since 1985 Network One has been delivering training and development services in Australia and later globally. The Frontline Management Institute was set up as a division in 1998 to provide management and team development. To celebrate 21 years fmi is launching our Scholarship Program to give something back to the community (see details below).

2. fmi Team News

I am delighted to welcome Bill Groenen who has joined the Frontline Management Institute client services team recently as General Manager- Training Services.

Bill comes to fmi with over 25 years of management experience. For over ten years, Bill has developed, delivered and managed Learning & Development programs in a wide variety industries including retail, wholesale, manufacturing and importing. His management experience includes Sales Management, Regional Management and two previous General Management roles. I am sure you will find Bill a delight to work with!

3. Management Skills for New Managers

fmi's Management Skills for New Managers course is proving to be greatly successful and useful for new managers. We have received nothing but positive feedback from our participants. Those wishing to enrol in this course have the opportunity to complete an assessment for the Manage People module- possibly leading to a Frontline Management qualification. If you choose to do so, our trainer will be happy to help you

4. Public Courses – Special Offers

Coming up in March/April we have three of our most popular public courses at fmi in Sydney:

- Management Skills for New Managers (6 & 7 March)
- Time Management (15 March)
- Building Team Performance (10 & 11 April).

Special offer! Free course enrolments: For a limited time only, enrol 3 participants into one of fmi public courses before 3 March and a fourth can enrol in the same course for free! Phone or email Cheryl at fmi (02) 9281 2635 for bookings or details.

There are limited places left for each of these courses so get in quickly to secure your place. Have a look at our website for a full listing of our public courses or phone us on (02) 9281 2635 and we will email you a copy.

5. Diploma CD launch

We are pleased to announce the launch of CD versions of fmi's Open Learning Programs – Diploma of Business (FM) and Certificate IV in Business (FM)! These CDs can be used anywhere a participant has access to a computer. The CD's contain all the learning and assessment guides a participant needs for the qualification, as well as a helpful guide to direct them through the program. Participants are able to work at their own pace and have all the information they need at their fingertips. The reduced one off fee covers the whole program, including assessment costs. For further details contact the fmi team.

6. fmi Service to the Community Scholarships

As part of fmi's 21st birthday celebrations fmi is pleased to offer 100 fmi Service to the Community Scholarships to participants from both the Community and the Health non profit sectors wishing to participate in an FMI program. Our scholarships give \$2,000 towards the Diploma of Business (FM) open learning program reducing it to \$1,999 paid in advance and \$1500 towards the Certificate IV open learning reducing it to \$1,499 paid in advance. Alternatively fmi contributes 25% to delivery and assessment costs for corporate group programs. The scholarships will be offered on a first come first served basis and 14 have already been awarded to people working in the Marist Youth Centre and in CISS, both organisations doing excellent work which we would like to support.

The scholarships are payable in addition to any government funding for community or health employers for Certificate IV programs.

7. Updates from fmi clients

At BOC fmi recently met with Bruce Bevan who has joined the Learning and Development team – welcome Bruce.

At BLL fmi welcomes the third intake of graduates to the BLL Management Development program.

At Serono fmi welcomes Skye Potesta back into the people development role.

fmi continues to be impressed by the application shown by Weyerhaeuser participants; some of whom have expressed interest in moving on towards the Diploma of Business conversion program.

fmi's Bill Groenen recently drove up to visit Bob Howarth of Wingham's and reports Bob to be very supportive of participants in the Wingham's management development program.

I would like to personally welcome the people at Marist Youth Centre who have started our programs this year.

8. fmi Diploma upgrade program

fmi are shortly launching a formal Diploma Upgrade Program for participants who have a Certificate IV in Business (Frontline Management) and wish to proceed to the Diploma. This is available as an in-house program for organisations as well as through fmi's public workshops and also by open learning. Please contact fmi directly for details.

9. Government funding for fmi programs

Just a reminder that government funding is available to Australian employers for the Certificate IV and Certificate III in Business (Frontline Management) for eligible employees. The funding is up to \$4,400 per person. fmi will be happy to inform you how to go about finding out and applying for such funding.

Please contact fmi for further information at fmi@managementcando.com
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